

**GUIDELINES FOR PRIORITISATION  
OF  
PROJECT FINANCING**



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*(Adopted by the Executive Board on 13 October 2003 at its Thirty-Sixth Meeting and  
amended by the Executive Board on 20 April 2004 at its Thirty-Seventh Meeting)*

The projects recommended by the Consultative Committee and approved by the Executive Board could be ranked so as to determine in which order the projects will receive financing. For this purpose the scheme given below could be applied. Under each heading explanations are given which aspects should be taken into account.

- I.     Developmental Aspects (30)
  - Impact on poverty alleviation and reaching the target beneficiaries within the project period
  - Contributing to the attainment of the specific objectives of the Five-Year Action Plan 2003-2007, i.e. enhancing competitiveness of commodities, diversification of commodity production and trade including expansion of primary processing in producing countries and value-addition, and broadening the range of exportable commodities and their respective chains.
  
- II.    Beneficiary Focus (25)
  - LDCs
  - Poorer strata of population in other developing countries and countries with economies in transition
  - Small producers, processors and exporters
  
- III.   Project Design (15)
  - Paying attention to the chain management concept
  - Efficiency
  - Innovativeness
  - Expected Replicability
  - Private sector involvement
  - Capabilities of the Project Executing Agency
  
- IV.    Financial Aspects (10)
  - Co-financing and counterpart contributions
  - Loan financing
  
- V.     Balance Across Commodities (10)
  - Importance of commodity for the target beneficiaries
  - Previous support to the commodity and CFC Member countries
  
- VI.    Urgency (10)

Total score: 100